

CARRIER	AM BEST	PRODUCT	PRODUCT TYPE	SURRENDER	MVA	INITIAL RATE	RATE THEREAFTER	YIELD	AGES	COMMISSION
AMERICAN NATIONAL	A	Palladium MYG	Multi-Year Guarantee	3 YEARS	Yes	5.00% Year 1, 5.10% ≥ \$100K, 5.25% ≥ \$250K	5.00%, 5.10%, 5.25%	5.00%, 5.10%, 5.25%	0-90	1.50% (0-80)
				5 YEARS		5.10% Year 1, 5.20% ≥ \$100K, 5.35% ≥ \$250K	5.10%, 5.20%, 5.35%	5.10%, 5.20%, 5.35%		2.50% (0-80)
				6 YEARS		9.50% Year 1, 9.60% ≥ \$100K, 9.75% ≥ \$250K	4.50%, 4.60%, 4.75%	5.33%, 5.43%, 5.58%		2.50% (0-80)
				7 YEARS		5.20% Year 1, 5.30% ≥ \$100K, 5.45% ≥ \$250K	5.20%, 5.30%, 5.45%	5.20%, 5.30%, 5.45%		2.75% (0-80)
				10 YEARS		5.05% Year 1, 5.15% ≥ \$100K, 5.30% ≥ \$250K	5.05%, 5.15%, 5.30%	5.05%, 5.15%, 5.30%		3.00% (0-80)
		Palladium MYG MAX	Multi-Year Guarantee	3 YEARS	Yes	5.15% Year 1, 5.25% ≥ \$100K, 5.40% ≥ \$250K	5.15%, 5.25%, 5.40%	5.15%, 5.25%, 5.40%	0-90	1.50% (0-80)
				5 YEARS		5.20% Year 1, 5.30% ≥ \$100K, 5.45% ≥ \$250K	5.20%, 5.30%, 5.45%	5.20%, 5.30%, 5.45%		2.50% (0-80)
				6 YEARS		9.65% Year 1, 9.75% ≥ \$100K, 9.90% ≥ \$250K	4.65%, 4.75%, 4.90%	5.48%, 5.58%, 5.73%		2.50% (0-80)
				7 YEARS		5.30% Year 1, 5.40% ≥ \$100K, 5.55% ≥ \$250K	5.30%, 5.40%, 5.55%	5.30%, 5.40%, 5.55%		2.75% (0-80)
				10 YEARS		5.20% Year 1, 5.30% ≥ \$100K, 5.45% ≥ \$250K	5.20%, 5.30%, 5.45%	5.20%, 5.30%, 5.45%		3.00% (0-80)
WQ Citadel 5 Diamond	Annual Rate	5 YEARS	No	5.05% Year 1, Add 0.10%/yr ≥ \$100K	4.05% Year 2 (1.00% minimum)		0-85	3.00% (0-80)		
WQ Citadel 7 Diamond	Annual Rate	7 YEARS	No	6.10% Year 1, Add 0.10%/yr ≥ \$100K	4.10% Year 2 (1.00% minimum)			3.50% (0-80)		
RELIANCE STANDARD	A++	Eleos-MVA	Multi-Year Guarantee	5 YEARS	Yes	5.15%	5.15%	5.15%	0-85	2.50% (0-75)
		Apollo-MVA	Annual Rate	7 YEARS	Yes	6.90% Year 1 (4.90% base rate)	1.00% minimum		0-85	4.00% (0-75)
		Reliance Guarantee	Multi-Year Guarantee	5 YEARS	Yes	5.15%	5.15%	5.15%	0-85	2.50% (0-75)
				7 YEARS		5.35%	5.35%	5.35%		3.50% (0-75)
				10 YEARS		5.40%	5.40%	5.40%		5.00% (0-75)
The Standard	A	Focused Growth Annuity	Multi-Year Guarantee	3 YEARS	Yes	4.45%, 4.75% ≥ \$100K	4.45%, 4.75%	4.45%, 4.75%	0-93	1.50% (0-80)
				5 YEARS		4.85%, 5.15% ≥ \$100K	4.85%, 5.15%	4.85%, 5.15%		2.00% (0-80)
				7 YEARS		4.70%, 5.00% ≥ \$100K	4.70%, 5.00%	4.70%, 5.00%		2.00% (0-80)
				10 YEARS		4.40%, 4.70% > \$100K	4.40%, 4.70%	4.40%, 4.70%		3.00% (0-80)
		Multi-Choice Annuity	Multi-Year Guarantee	3 YEARS	Yes	4.50%, 4.80% ≥ \$100K	4.50%, 4.80%	4.50%, 4.80%	0-93	1.50% (0-80)
				3 YEARS 10%		4.40%, 4.70% ≥ \$100K	4.40%, 4.70%	4.40%, 4.70%		1.50% (0-80)
				5 YEARS		4.90%, 5.20% ≥ \$100K	4.90%, 5.20%	4.90%, 5.20%		2.50% (0-80)
				5 YEARS 10%		4.80%, 5.10% ≥ \$100K	4.80%, 5.10%	4.80%, 5.10%		2.50% (0-80)
				7 YEARS		4.65%, 4.95% ≥ \$100K	4.65%, 4.95%	4.65%, 4.95%		3.50% (0-80)
				7 YEARS 10%		4.55%, 4.85% > \$100K	4.55%, 4.85%	4.55%, 4.85%		3.50% (0-80)
SECURIAN FINANCIAL	A+ 96 Comdex	SecureOption Choice	Multi-Year Guarantee	3 YEARS	Yes	4.05% Year 1, 4.20% ≥ \$100K, 4.35% ≥ \$500K	4.05%, 4.20%, 4.35%	4.05%, 4.20%, 4.35%	0-90	1.35% (0-80)
				5 YEARS		4.90% Year 1, 5.05% ≥ \$100K, 5.10% ≥ \$500K	4.90%, 5.05%, 5.10%	4.90%, 5.05%, 5.10%		2.05% (0-80)
				7 YEARS		4.45% Year 1, 4.60% ≥ \$100K, 4.75% ≥ \$500K	4.45%, 4.60%, 4.75%	4.45%, 4.60%, 4.75%		2.05% (0-80)
				9 YEARS		4.65% Year 1, 4.80% ≥ \$100K, 4.95% ≥ \$500K	4.65%, 4.80%, 4.95%	4.65%, 4.80%, 4.95%		2.05% (0-80)
		SecureOption Focus 1	Annual Rate	7 Years	No	4.20% Year 1, 4.40% ≥ \$35K, 4.50% ≥ \$100K	2.80% Minimum		0-88	2.75% (0-80)
		SecureOption Focus 3				3.45% Year 1, 3.65% ≥ \$35K, 3.75% ≥ \$100K	2.80% Minimum			2.75% (0-80)
		SecureOption Focus 5				3.45% Year 1, 3.65% ≥ \$35K, 3.75% ≥ \$100K	2.80% Minimum			2.75% (0-80)
SecureOption Focus 7	3.45% Year 1, 3.65% ≥ \$35K, 3.75% ≥ \$100K	3.45%, 3.65%, 3.75%		3.45%, 3.65%, 3.75%	2.75% (0-80)					
Nationwide	A+	CareMatters Annuity	Annual Rate	10 Years		2 or 3 Times Deposit amount for Tax Free LTC 3.00% Lifetime Guaranteed Rate			0-80	7.50% (0-75)



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	A+	Ultra-Premier	Multi-Year Guarantee	5 YEARS	Yes	5.20%	5.20%	5.20%	0-89	3.00% (0-75)	
				7 YEARS	5.35%	5.35%	5.35%				
		Ultra-Secure Plus	Multi-Year Guarantee	5 YEARS	Yes	4.60%, 4.75% ≥ \$50K	Built-In Return of Premium	4.60%, 4.75%	4.60%, 4.75%	0-89	4.00% (0-75)
				7 YEARS	4.85%, 5.00% ≥ \$50K	4.85%, 5.00%		4.85%, 5.00%			
Bonus Flexible Annuity	Annual Rate	8 YEARS	No	5.35%, 5.50% ≥ \$50K	Current Base Rate 4.35%			0-89	4.00% (0-80)		
	A	Select Pro 3	Multi-Year Guarantee	3 YEARS	No	4.65% Years 1, or 4.65% Years 1 ≥ \$50K	4.65%, or 4.65%	4.65%, or 4.65%	AGE 90 WITH RETURN OF PREMIUM ADDED	1.50% (0-75)	
				or 4.85% Yrs 1 > \$100K, or 4.90% > \$250K		or 4.85%, or 4.90%	or 4.85%, or 4.90%				
				5 YEARS		4.95% Years 1, or 4.95% Years 1 ≥ \$50K	4.95%, or 4.95%	4.95%, or 4.95%			
				or 5.15% Yrs 1 > \$100K, or 5.15% > \$250K		or 5.15%, or 5.15%	or 5.15%, or 5.15%				
				7 YEARS		4.95% Years 1, or 4.95% Years 1 ≥ \$50K	4.95%, or 4.95%	4.95%, or 4.95%			
				or 5.15% Yrs 1 > \$100K, or 5.15% > \$250K		or 5.15%, or 5.15%	or 5.15%, or 5.15%				
Select Max 3	3 YEARS	Yes	4.70% Years 1, or 4.70% Years 1 > \$50K	4.70%, or 4.70%	4.70%, or 4.70%						
			or 4.90% Yrs 1 > \$100K, or 4.95% > \$250K	4.90%, or 4.95%	or 4.90%, or 4.95%						
			5.05% Years 1, or 5.05% Years 1 ≥ \$50K	5.05%, or 5.05%	5.05%, or 5.05%						
Select Max 5	5 YEARS	or 5.25% Yrs 1 > \$100K, or 5.25% > \$250K	5.25%, or 5.25%	or 5.25%, or 5.25%							
		5.05% Years 1, or 5.05% Years 1 ≥ \$50K	5.05%, or 5.05%	5.05%, or 5.05%							
Select Max 7	7 YEARS	or 5.25% Yrs 1 > \$100K, or 5.25% > \$250K	5.25%, or 5.25%	or 5.25%, or 5.25%							
		5.05% Years 1, or 5.05% Years 1 ≥ \$50K	5.05%, or 5.05%	5.05%, or 5.05%							
	A+	Portfolio Edge SPDA	Annual Rate	7 YEARS	No	5.00% Year 1	2.75% minimum	Built-In Return of Premium	0-80	3.00% (0-80)	
		Portfolio Edge FPDA	Annual Rate	9 YEARS	No	4.60% Year 1	2.75% minimum		0-80	3.00% (0-80)	
	A+	AnnuityCare I	Annual Rate	9 YEARS	No	Leverage Existing Annuities & IRA Funds for LTC	1.00% minimum		0-85	4.75% (0-75)	
		AnnuityCare II	Annual Rate	9 YEARS			1.00% minimum		0-80	6.50% (0-80)	
	A+	New Momentum QIO	Annual Rate	7 YEARS	Yes	5.50%	(2.50% minimum)		0-85	5.00% (0-79)	
		New Momentum GRO 5	Annual Rate			4.85%	4.10% (2.50% minimum)				
		New Momentum GRO 6	Annual Rate			4.50%	3.75% (2.50% minimum)				
		New Momentum GRO 7	Annual Rate			4.55%	3.80%				3.90%
		New Momentum GRO 10	Multi-Year Guarantee	10 YEARS	4.65%	3.90%	3.97%				
		SPDA Series II 1 Year	Annual Rate	7 YEARS	No	5.15%	(2.45% minimum)		0-85	4.00% (0-79)	
		SPDA Series II 3 Year	Annual Rate			5.10%	4.10% (2.45% minimum)				
		SPDA Series II 5 Year	Annual Rate			5.00%	4.00% (2.45% minimum)				
SPDA Series II 7 Year	Multi-Year Guarantee	4.90%	3.90%			4.04%					
		Optimum	Multi-Year Guarantee	3 YEARS	No	4.00%	4.00%	4.00%		1.25%(0-79)	
		Preferred	Annual Rate	5 YEARS		6.00% Year 1	2.00% minimum			3.00%(0-79)	
				8 YEARS		7.00% Year 1	2.00% minimum			3.25%(0-79)	

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